



INTERNATIONAL AIR CONDITIONING &  
REFRIGERATION EXHIBITION

## **WEST AFRICA HVAC EXPO 2018**

**10-12 JULY 2018**

**LANDMARK EVENT CENTRE VI, LAGOS NIGERIA**

The **HVAC** sector, one of the fastest growing industries of the West Africa economy, carried its success to the peak with **WEST AFRICA-HVAC 2017**. During successful 3 days, more than **70** exhibitors (from **14** countries) created new collaborations with the huge business volume provided by **WEST AFRICA HVAC**. During the 3 days, **HVAC EXPO** attracted 3.800 visitors such as decision-makers, regional representatives, investors, distributors etc. and organized 420 B2B Meetings at the Matchmaking program.

The show is the core industry platform for developing business in Nigeria, establishing cooperation with buyers, presenting products, start-ups, generating new leads and getting acquainted with actual technological solutions at the beginning of construction season.

### **Here comes another Better and Bigger HVACEXPO!**

As a result of this successful 3 days, most of the exhibitors already rebooked their booth (such as LG, YORK, DAIKIN, SAMSUNG, CARRIER, EMIS and PANASONIC etc.) for the upcoming event and there is already a waitlist for 10<sup>th</sup>– 12<sup>th</sup> July 2018, 2<sup>th</sup> International WEST AFRICA HVAC edition.

### **Free Workshops & Training**

2017 Workshops attracted over 511 attendees. A series of topics will be covered in free workshops and presentations, offered across several umbrella categories, during the three days of the show. Education at the exhibition will include a number of free to attend; NIMECHE & NIGERIA CHAPTER OF ASHRAE certified workshops will be available for participants.

### **About Elan Expo;**

Elan Expo is an independent pure-play trade event organizer, established with an entrepreneurial vision to provide fast ROI to its customers by leading them into emerging new markets. The company owns and organizes leading international trade fairs and b2b exhibitions, around the Middle East and Africa in specialized industry sectors. We are an enthused, organic and customer-focused company, creating content for the specific industry and region of each event. Our main emphasis is to deliver events that bring maximum ROI to our exhibitors. Whether you're looking to enter a new market, introduce your products, find partners/distributors or make new connections in your industry, we invite you to join us in our expedition. We pride ourselves on our ability to develop relationships with the leaders of the industry, bringing qualified decision-makers together and establishing our events as the industry meeting place.

### **Other details about the programme include:**

**Visiting Hours:** 10:00 – 18:00

**Venue:** Landmark Centre 2 & 3 Water Corporation Road Victoria Island, Lagos – Nigeria

**Workshop Attendance and Registration are free.**